|  |  |  |
| --- | --- | --- |
| Term | Definition | Real World Example |
| 1. Learning
 |  |  |
| 1. Habituation
 |  |  |
| 1. Associative learning
 |  |  |
| 1. Stimulus
 |  |  |
| 1. Cognitive learning
 |  |  |
| 1. Classical conditioning
 |  |  |
| 1. Behaviorism
 |  |  |
| 1. Neutral stimulus
 |  |  |
| 1. Unconditioned response
 |  |  |
| 1. Unconditioned stimulus
 |  |  |
| 1. Conditioned response
 |  |  |
| 1. Conditioned stimulus
 |  |  |
| 1. Acquisition
 |  |  |
| 1. Higher-order conditioning
 |  |  |
| 1. Extinction
 |  |  |
| 1. Spontaneous recovery
 |  |  |
| 1. Generalization
 |  |  |
| 1. Discrimination
 |  |  |
| 1. Operant conditioning
 |  |  |
| 1. Law of effect
 |  |  |
| 1. Operant chamber
 |  |  |
| 1. Reinforcement
 |  |  |
| 1. Shaping
 |  |  |
| 1. Discriminative stimulus
 |  |  |
| 1. Positive reinforcement
 |  |  |
| 1. Negative reinforcement
 |  |  |
| 1. Primary reinforce
 |  |  |
| 1. Conditioned reinforcer
 |  |  |
| 1. Reinforcement schedule
 |  |  |
| 1. Continuous reinforcement
 |  |  |
| 1. Partial reinforcement
 |  |  |
| 1. Fixed-ratio schedule
 |  |  |
| 1. Variable-ratio schedule
 |  |  |
| 1. Fixed-interval schedule
 |  |  |
| 1. Variable-ratio schedule
 |  |  |
| 1. Punishment
 |  |  |
| 1. Respondent behavior
 |  |  |
| 1. Operant behavior
 |  |  |
| 1. Cognitive map
 |  |  |
| 1. Latent learning
 |  |  |
| 1. Insight
 |  |  |
| 1. Intrinsic motivation
 |  |  |
| 1. Extrinsic motivation
 |  |  |
| 1. Coping
 |  |  |
| 1. Problem-focused coping
 |  |  |
| 1. Emotion-focused coping
 |  |  |
| 1. Learned helplessness
 |  |  |
| 1. External locus of control
 |  |  |
| 1. Internal locus of control
 |  |  |
| 1. Self-control
 |  |  |
| 1. Observational learning
 |  |  |
| 1. Modeling
 |  |  |
| 1. Mirror neurons
 |  |  |
| 1. Prosocial behavior
 |  |  |

Significant Psychologists:

Ivan Pavlov

John B. Watson

B.F. Skinner

Edward Thorndike

John Garcia

Robert Rescorla

Edward Tolman

Albert Bandura