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| Term | Definition | Real World Example |
| 1. Learning |  |  |
| 1. Habituation |  |  |
| 1. Associative learning |  |  |
| 1. Stimulus |  |  |
| 1. Cognitive learning |  |  |
| 1. Classical conditioning |  |  |
| 1. Behaviorism |  |  |
| 1. Neutral stimulus |  |  |
| 1. Unconditioned response |  |  |
| 1. Unconditioned stimulus |  |  |
| 1. Conditioned response |  |  |
| 1. Conditioned stimulus |  |  |
| 1. Acquisition |  |  |
| 1. Higher-order conditioning |  |  |
| 1. Extinction |  |  |
| 1. Spontaneous recovery |  |  |
| 1. Generalization |  |  |
| 1. Discrimination |  |  |
| 1. Operant conditioning |  |  |
| 1. Law of effect |  |  |
| 1. Operant chamber |  |  |
| 1. Reinforcement |  |  |
| 1. Shaping |  |  |
| 1. Discriminative stimulus |  |  |
| 1. Positive reinforcement |  |  |
| 1. Negative reinforcement |  |  |
| 1. Primary reinforce |  |  |
| 1. Conditioned reinforcer |  |  |
| 1. Reinforcement schedule |  |  |
| 1. Continuous reinforcement |  |  |
| 1. Partial reinforcement |  |  |
| 1. Fixed-ratio schedule |  |  |
| 1. Variable-ratio schedule |  |  |
| 1. Fixed-interval schedule |  |  |
| 1. Variable-ratio schedule |  |  |
| 1. Punishment |  |  |
| 1. Respondent behavior |  |  |
| 1. Operant behavior |  |  |
| 1. Cognitive map |  |  |
| 1. Latent learning |  |  |
| 1. Insight |  |  |
| 1. Intrinsic motivation |  |  |
| 1. Extrinsic motivation |  |  |
| 1. Coping |  |  |
| 1. Problem-focused coping |  |  |
| 1. Emotion-focused coping |  |  |
| 1. Learned helplessness |  |  |
| 1. External locus of control |  |  |
| 1. Internal locus of control |  |  |
| 1. Self-control |  |  |
| 1. Observational learning |  |  |
| 1. Modeling |  |  |
| 1. Mirror neurons |  |  |
| 1. Prosocial behavior |  |  |

Significant Psychologists:

Ivan Pavlov

John B. Watson

B.F. Skinner

Edward Thorndike

John Garcia

Robert Rescorla

Edward Tolman

Albert Bandura